

Kroger 3Q25 Quarterly Results Analysis

By Russ Dieringer // December 4, 2025 // Briefings, Forecasts, Research

TL;DR: Kroger delivered a stable but unspectacular 3Q, with growth increasingly dependent on digital channels and pressure intensifying from Walmart and Amazon. The retailer is resetting its eCommerce operating model, leaning harder into omni-enablers, and preparing for a more urgent push toward digital profitability in 2026. Brands should plan for modest topline growth, sustained value-seeking behavior, steady trade asks, and rising expectations around digital readiness.

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