

# Amazon Annual Vendor Negotiations are a Good Thing

By Claire McBride // May 20, 2024 // Briefings, Research

May 20, 2024

*1 minute read*

Amazon annual vendor negotiations (AVNs) are a good thing.

*What are you talking about???*

Let's get into it.

THIS IS A GATED ARTICLE JUST FOR MEMBERS

## Join the **Stratably** community

Access independent research on the omnichannel market

Enterprise membership unlocks:

Bite-sized market updates

Deep dive analyses

Industry benchmarks

Retailer forecasts

Invites to live events

And More!

Enterprise Membership unlocks our full insights that you and your team can use to drive alignment across your organization, improve your forecasting, and invest in the right capabilities.

Simply put, it makes your organization much more informed, providing a competitive edge over your rivals.

[Join Today](#)

Already have an account? [Login Now](#)