

16 Takeaways from Walmart's 4Q25 Results

By Russ Dieringer // February 20, 2025 // Briefings, Research

***TL;DR:** Walmart's focus on omnichannel excellence has resulted in persistent retail share gains and an improving P&L.*

5 minute read

Walmart's fiscal 4Q25 earnings were characterized by broad-based strength across geographies and categories, share gains in grocery and general merchandise, fast eCommerce growth, and improving profitability from digital-related revenue streams.

We expect growth-hungry brands to continue to prioritize Walmart as it gains share across retail and has fully leaned into digital channel tailwinds.

7 Action Items

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